



October 24, 2012

Dear Valued Customer,

In January 2011, President Obama signed into law the "Reduction of Lead in Drinking Water Act", which reduces the allowable lead content of wetted surfaces in drinking water pipes, pipe fittings and plumbing fixtures from 8.0% to 0.25%. This new law takes effect on January 4, 2014.

As we continue forward with our no-lead transition, our goal is to continue to provide our customers with the same level of quality service you've come to expect from A.Y. McDonald. We understand that there is no "one size fits all" transition plan for your business, which is why we'll strive to be flexible to your needs while being responsible to the industry as we work towards successfully managing this transition together.

The majority of our leaded brass (85-5-5-5) products you purchase will be readily available through April 1, 2013. Orders for leaded brass products placed after this date will be subject to inventory availability. A. Y. McDonald will cease all shipments of leaded brass on November 30, 2013. Slow moving items that may have their inventory depleted prior to April 1, 2013 will be converted to no-lead at the time of stock depletion.

One of our core company values is that "The Customer is the Boss," which is why our transition plan is designed to provide you with flexibility and accommodate your needs. We are strongly encouraging all of our customers to develop a plan which will work for their business. We also recommend converting to no-lead sooner rather than later, in order to avoid having inventory that is unlawful to sell come January 2014.

If you have questions about which products are impacted, please contact your territory manager, call our customer service at 1-800-292-2737, or check out noleadbrass.com – a one-stop resource for all things pertaining to the no-lead legislation and conversion.

Sincerely,

Scott Knapp
Vice President of Sales & Marketing

A.Y. McDonald Mfg. Co.